



CFO FOR A MAJOR OPERATOR IN ELECTRIC MOBILITY INFRASTRUCTURE

Our client required a CFO for their PE-owned business operating in an fast-paced, high-change environment

EXCEEDING EXPECTATIONS

DIAGNOSE



AMBITIOUS, FAST GROWTH

A major operator in the electric mobility infrastructure sector, committed to supporting the UK's transition to sustainable transport, needed a CFO to support their rapid growth. Since its founding in 2016, the organisation has become a leader in rapid charging, recognised for its reliability, customer-focused approach, and innovative technology. The business is backed by a major investment firm and its experienced management team.

DESIGN



LEVELLING-UP

The organisation had previously engaged another search firm for the CFO role, however the process fell short. When Savannah was brought in, we collaborated closely with the management team to diagnose what went wrong. We identified that the original brief targeted candidates below the level required. Together, we redefined the search to prioritise individuals with strong leadership credentials, experience working with Boards, and characteristics such as intellectual curiosity, energy, and pace.

DELIVER



HIGH-QUALITY OUTCOMES

We quickly introduced two high-calibre benchmark candidates to demonstrate the gap in the original pool and reset expectations. This helped align all stakeholders on what "great" looked like. In total, six candidates were presented, all with private equity experience and strong track records in change management, technical depth, and operational leadership. The refined approach delivered a shortlist that exceeded expectations and matched the organisation's growth ambitions.

SUCCESSING WHERE OTHERS HAD FAILED TO DELIVER FINANCE LEADERSHIP FOR EXPLOSIVE GROWTH

CALIBRATE

2 WEEKS

ALIGNMENT OF STAKEHOLDERS

PACE

50%

FASTER THAN OUR COMPETITOR*

RESULT

3 MONTHS

TO FULL COMPLETION OF SEARCH